

FW: DMG CPI - Yoghurts

From: Caroline Wallace <[REDACTED]@coles.com.au>
To: Massimo Palmisciano <[REDACTED - PII]@coles.com.au>; Lottie Stanbury <[REDACTED]@coles.com.au>
Date: Mon, 11 Jul 2022 12:10:39 +1000
Attachments: Danone Murray Goulburn CPI List Price - 2022 Coles.pdf (186.2 kB)

Kind regards,

Caroline Wallace

Head of Format C – Commercial

Bakery, Deli & Seafood Business Unit

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Hawthorn East Victoria 3123 Australia

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From: Ben Appleby <[REDACTED]@coles.com.au>
Sent: Friday, 8 July 2022 4:21 PM
To: OWER Andrew <[REDACTED]@danone.com>; Caroline Wallace <[REDACTED]@coles.com.au>; Cost Price Increase Requests <CostPriceIncreaseRequests@coles.com.au>
Cc: TRAKILOVIC Natasa <[REDACTED]@danone.com>
Subject: RE: DMG CPI - Yoghurts

Hi Andrew

Thanks for your note.

Per normal process – please fill out the Cost Increase Template that can be found at the below link and send it to our Cost Price Increase Requests team (cc'd)

<https://www.supplierportal.coles.com.au/csp/wps/portal/web/Administration/CostAlterations>

Please feel free to contact me should you have any concerns with the process.

Regards

Ben

Ben Appleby

Business Category Manager - Dairy
Merchandise

L2 M7 800 Toorak Road
Hawthorn East Victoria 3123 Australia

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From: OWER Andrew <REDACTED@danone.com>
Sent: Friday, 8 July 2022 4:11 PM
To: Ben Appleby <REDACTED@coles.com.au>; Caroline Wallace <REDACTED@coles.com.au>
Cc: TRAKILOVIC Natasa <REDACTED@danone.com>
Subject: DMG CPI - Yoghurts

Hi Ben & Caroline,

Please find attached a letter from our Sales Director – Dean Calder in regard a necessary price increase coming into effect on the 12th September 2022.

I am sure you aware of the significant price movements in the market on just about every commodity, in particular freight, resins, milk and packaging.

We have sought to absorb as much of this increase as possible but are now left with no option but to pass a portion of these increases on through a CPI.

In the attachment you will also see a line by line update of all List and RRP price changes

Please feel free to reach out to me or Tash if you have any questions.

Thanks,

Andrew Ower

Head of Sales– Australia

PO Box 1007, North Ryde BC, NSW 1670, AUSTRALIA

Level 4, Building D, 12-24 Talavera Road, Macquarie Park NSW 2113, AUSTRALIA

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